

Board of Directors Meeting

Tuesday, January 21st – 12pm | Department of Children & Family Services – Room 1009C

- I. Call to Order**
- II. Approval of Consent Agenda**
 - a. October 15th Minutes
 - b. Executive Director’s Report
 - c. Financials
- III. Board Chair Report: Jerry Rooney**
 - a. New CASA Congratulation Cards
 - b. Introduction and Approval of 2020 Board Officers
 - i. Chair – Courtney Reich
 - ii. Vice Chair – Holly Holdsworth
 - iii. Treasurer – Chris Collins
 - iv. Secretary – Prejea’n Andrews
- IV. New Board Chair Report: Courtney Reich**
 - a. Appointment of Chairs
 - i. Communications & Development Chair – Antwan Lang
 - ii. Board Development & Retention Chair – Open
 - iii. Board Assignments
- V. Treasurer Report: Chris Collins**
 - a. 2020 Budget
 - i. Approval of Budget
- VI. Strategic Plan – Terry Lemmons**
 - a. Discussion and approval
- VII. Organization Update: Kate Blair**
 - a. Event Update
 - i. Grand Prix DE
 - ii. The Market
 - iii. Annual Meeting
 - iv. Dancing with Savannah Stars
 - b. Insurance Opt Out Policy
 - i. Employees have the opportunity to decline health insurance through Savannah/Chatham CASA’s group health plan and receive cash in lieu of benefits. To be eligible, the employee must provide written proof of medical insurance under another group plan (COBRA is not satisfactory) along with the Election of Cash In-Lieu form. The benefit is \$2,500 annually – paid each pay period as a taxable benefit. You may later enroll in the organization health plan if a qualifying event occurs (change in marital status, loss of coverage, or during the enrollment period.)
- VIII. Adjournment**

Board of Directors Meeting

Tuesday, October 15th – 12pm | Department of Children & Family Services – Room 1009C

Attendees: Jerry Rooney, Chris Collins, Antwan Lang, Kate Bailey, Prejea'n Andrews (phone), Penny Rafferty, Debra Powell, Terry Lemmons, Tom Hassett, Faith Buchanan (phone), Kathy Ledvina

Staff: Eric Hornfeld, Mandy Durden, Kayla Williams, Kate Blair, Angela tyner

- I. Meeting was Called to Order by Chair Jerry Rooney at 12:06
- II. A Quorum was established, 2 people called in for the meeting
- III. Approval of August 20th Minutes-**A motion was made, seconded and approved**
- IV. Board Chair Report: Jerry Rooney
 - a. New CASA Congratulation Cards were passed around to be signed, 14 new CASA's were sworn in this morning.
 - b. Cards were also passed around to be signed, these were to thank the Dancers from our Dancing with the Stars and their contributions.
 - c. "Friends of CASA" Giving Level-We had excellent response from the board members in giving at this level. Will continue to promote the Friends of CASA Giving Level.
 - d. Holiday Party – Thursday, December 5th – 5:30pm will be at Jerry Rooney's new home on Dutch Island. More details to follow. Staff, Board and CASA's are invited.
- V. Treasurer Report: Chris Collins
 - a. September Financials-Approval of Financials
 - i. Information presented was the current adjusted budget.
 - ii. We were over on some Government Funding and the cash balances were good, nothing of concern was noted.
 - iii. **-a motion was made to accept the financials as presented, seconded and passed**
 - b. Bank Account Update:
 - c. The account with the stolen check has been closed.
 - d. We are not out any money
 - e. The Dance Studio will need to be reimbursed from the Bank.
- VI. Executive Director Report: Kate Blair
 - a. Approval of VOCA and PSSF Contracts: The VOCA money, \$54,326, is used to fund ALL of Susan and Tim's salaries and a portion of Mandy's and a portion of various fees. The PSSF money going to personnel and promoting Stable Families, in addition, it funds ½ of Maggie's salary. With a portion going towards Kate and Eric's Salaries. Total is \$98,000
 - b. **A motion was made and seconded to accept this money and how it is to be spent. Motion Passed**
 - c. Staff changes: Trish has resigned her position and will go to work in the private sector. A job description is going out to find a person who can Develop communications, social media and the Annual Giving Campaign.

Executive Director's Report

January 16, 2020

Advocacy Overview

- 14 new volunteers were sworn in during Nov/Dec.
- 137 children have come into care to date, 76 were assigned a CASA. More robust statistics will be provided in the annual report on 2/4. The report will also be available on our website.

Operations Overview

- Annual Meeting will be held Tuesday, February 4th at 8:30am at the Savannah Technical College. Currently, we have 127 attendees and three sponsors – Georgia CASA, International Paper, and South State Bank.
- We have internet! The nightmare is over!
- Strategic Plan final draft is completed and will be approved at 1/21 board meeting.
- Kayla Williams was hired as the Development & Communications Coordinator.
- Funding from Q1 VOCA grant is delayed – anticipate Oct – Dec. payments in the next few weeks. Approximately \$28,000.

Fundraising Overview

- Reached goal of \$15,000 for the annual campaign. Facebook fundraisers hit bank account in January – an additional \$3,000 of individual contributions.
- Approved for \$10,000 from the City of Savannah
- Approved for \$3361 National CASA grant for professional development – mainly funding for National CASA conference.
- Approved for \$2,500 from Gulfstream
- Applied for \$10,000 from the Chatham County Blueprint
- \$12,000 from the Gracious Christmas Fundraiser
- Tickets are for sale for the St. Peter's "The Market at 3 West Ridge" from February 11th to 13th. \$5 a ticket – please try to sell 5!
- New fundraiser - Grand Prix DE created by the Porsche Club to take place April 3-5 at the Westin.
- Friday, November 6th is the scheduled date for DWSS at Victory North.

Marketing/PR Overview

- Volunteer, Kelly Kommel, and I were on Fox28 discussing the Family Treatment Court.
- Monthly newsletter has received positive feedback. Social media is very active and post sharing is off the charts!

- d. Some board terms are coming to an end in January, Jerry will be rolling off the board. If anyone would like an Exec board position, please reach out to Kate or Jerry. The openings are Chairperson of the Board, Vice President of the Board, Treasurer and Secretary.
 - e. Upcoming Events: We have a lot going on in the 4th Quarter. Holiday Party at Jerry's House on Dutch Island. Another class starts tonight. We will have one more swearing in this year. Currently, working on the calendar for 2020.
 - f. Individual campaign: Kate will email the board and request 5 names and contact info for people who would connect with the CASA mission. Echoltz gave \$10,000 to CASA at his Grand Opening after declining to participate financially in the DWTS.
- VII. Advocacy Overview: Mandy and Angela Tyner with Georgia CASA
- a. There are 117 that are in care and 59 are served by CASA. There are a variety of reasons why the other children are not served. Move to DFACs was a good move, it gives the staff the ability to walk down the hall and problem solve face to face. Staff is implementing a Monthly Case Worker of the Month to recognize case workers who have done an outstanding job. Monthly meetings with DFACs are also being implemented.
 - b. Kayla is working Part-Time with training the admins. Mandy has been promoted to and Eric has been moved to the position of Community Engagement Coordinator.
 - c. Angela spent 2 days here with Kate and her team. She met with judges and trainers for the CASA volunteers and attending the swearing in ceremony. The end goal is family reunification. Piloting a new court report template, this will be the first updating in 10 years.
 - d. Angela addressed how we at the board level can get involved: going to swearing in of new CASA volunteers, go to court and observe a proceeding, go to a CASA volunteer training.
- VIII. Dancing with the Savannah Stars
- a. Update on funds raised
 - i. Discussion on the financials were that Dancing with the Stars was not yet included in the financials.
 - b. Discussion on event: what is the best way to breathe new life into this event. Need more time to discuss dancers and fundraising. Maybe have an All-Star Event. Be more deliberate in selecting the dancers and their ability to fundraise.
- IX. Committee Reports
- a. Strategic Planning Committee: Terry Lemmons
 - i. Terry and his team will have something to present at the next board meeting.
 - ii. And the final version will be ready to roll out at the Annual Meeting on February 4th at Savannah Tech.
- X. Adjournment: Motion was made, seconded and passed to adjourn at 12:58
- XI. Optional tour of new offices

Court Appointed Special Advocates
Statement of Revenues and Expenses - Cash Basis
Period Ended December 31, 2019

	Dec 19	Dec 18	\$ Change
Ordinary Income/Expense			
Income			
44000 · Fundraising Events			
44010 · Dancing with Savannah Stars			
44015 · DWSS	12,536.32	4,700.00	7,836.32
Total 44010 · Dancing with Savannah Stars	12,536.32	4,700.00	7,836.32
44000 · Fundraising Events - Other	36.72	0.00	36.72
44040 · Let a Kid Be a Kid			
44045 · Let a Kid Be a Kid Designated	(6.78)	0.00	(6.78)
Total 44040 · Let a Kid Be a Kid	(6.78)	0.00	(6.78)
Total 44000 · Fundraising Events	12,566.26	4,700.00	7,866.26
43400 · Direct Public Support			
43450 · Individuals	5,159.75	1,425.00	3,734.75
43420 · Civic Organizations			
44820 · United Way Fundraising	2,466.11	2,136.77	329.34
44821 · United Way Donor Designations	376.00	665.80	(289.80)
Total 43420 · Civic Organizations	2,842.11	2,802.57	39.54
43410 · Business/Corporate Contrib	556.12	114.34	441.78
43460 · Church/Religious Institutions	506.00	1,577.75	(1,071.75)
43454 · Holiday Fund	470.00	1,324.53	(854.53)
Total 43400 · Direct Public Support	9,533.98	7,244.19	2,289.79
44520 · Government Funding			
44525 · DHS-PSSF	4,425.00	(22,978.75)	27,403.75
44400 · County Funding			
44410 · 5% Local Add-On	0.00	24,481.16	(24,481.16)
Total 44400 · County Funding	0.00	24,481.16	(24,481.16)
44521 · CJCC- VOCA	0.00	(58,979.00)	58,979.00
Total 44520 · Government Funding	4,425.00	(57,476.59)	61,901.59
46400 · Other Types of Income	0.00	697.67	(697.67)
Total Income	26,525.24	(44,834.73)	71,359.97
Expense			
66000 · Payroll Expenses			
66030 · Salaries - Advocacy			
66130 · Salaries - Coordinator	5,528.01	5,801.52	(273.51)
66032 · Salaries - Adv Coord I	4,278.45	4,638.48	(360.03)
66034 · Salaries - Adv Coord III	4,099.54	5,261.52	(1,161.98)
66035 · Salaries-Adv Coord IV	4,023.08	0.00	4,023.08
66033 · Salaries - Adv Coord II	1,702.50	0.00	1,702.50
Total 66030 · Salaries - Advocacy	19,631.58	15,701.52	3,930.06
66120 · Salaries - Director	7,500.00	3,846.08	3,653.92
66001 · Employee Benefits	3,790.05	693.34	3,096.71
66050 · Salaries-Operations Manager	3,766.92	0.00	3,766.92
66110 · Salaries - Program Assistant	3,576.92	5,261.52	(1,684.60)
66136 · Payroll Taxes -Advocacy			
66135 · Payroll Taxes- Coordinator	422.91	443.83	(20.92)
66137 · Payroll Taxes - Coor I	327.30	354.86	(27.56)
66139 · Payroll Taxes - Coor III	313.63	402.50	(88.87)
66141 · Payroll Taxes - Coor IV	307.77	0.00	307.77
66134 · Payroll Taxes - Program Asst	273.63	402.50	(128.87)
66138 · Payroll Taxes - Coor II	130.26	0.00	130.26
Total 66136 · Payroll Taxes -Advocacy	1,775.50	1,603.69	171.81
66090 · Payroll Taxes - Director	573.75	294.24	279.51
66095 · Payroll Taxes-Operations Mgr	288.16	0.00	288.16
66002 · Payroll Processing	232.83	137.42	95.41

Court Appointed Special Advocates
Statement of Revenues and Expenses - Cash Basis
Period Ended December 31, 2019

	Dec 19	Dec 18	\$ Change
Total 66000 · Payroll Expenses	41,135.71	27,537.81	13,597.90
68400 · Volunteer Management	3,616.86	11.13	3,605.73
61100 · Conference, Convention, Meeting	1,034.04	231.61	802.43
65110 · Advertising Expenses	481.88	0.00	481.88
62800 · Occupancy			
62840 · Equipment Rental & Maintenance	353.71	627.11	(273.40)
62820 · Rent	0.00	1,148.25	(1,148.25)
Total 62800 · Occupancy	353.71	1,775.36	(1,421.65)
68320 · Travel	329.02	389.48	(60.46)
62130 · Fundraising Expenses			
62132 · Dancing with the Savannah Stars	265.03	(21,923.23)	22,188.26
62130 · Fundraising Expenses - Other	47.87	0.00	47.87
Total 62130 · Fundraising Expenses	312.90	(21,923.23)	22,236.13
65120 · Insurance - Liability, D and O	254.72	249.97	4.75
61010 · Activities and Gifts			
61010 · Activities and Gifts - Other	213.69	0.00	213.69
61011 · Christmas Gifts	0.00	894.96	(894.96)
Total 61010 · Activities and Gifts	213.69	894.96	(681.27)
62810 · Depr and Amort - Allowable	105.00	(371.00)	476.00
65050 · Telecommunications	90.60	624.06	(533.46)
65150 · Memberships and Dues	88.34	0.00	88.34
62890 · Supplies & Equipment	28.71	598.80	(570.09)
60301 · Service Charges	5.00	0.00	5.00
68200 · Technology	3.20	0.00	3.20
65020 · Postage and Shipping	0.00	(55.06)	55.06
62110 · Professional Fees	0.00	1,709.00	(1,709.00)
62830 · Donations	0.00	810.00	(810.00)
Total Expense	48,053.38	12,482.89	35,570.49
Net Ordinary Income	(21,528.14)	(57,317.62)	35,789.48
Other Income/Expense			
Other Income			
45030 · Interest Earned	1.70	1.44	0.26
Total Other Income	1.70	1.44	0.26
Net Other Income	1.70	1.44	0.26
Net Income	<u>(21,526.44)</u>	<u>(57,316.18)</u>	<u>35,789.74</u>

Court Appointed Special Advocates
Statement of Assets, Liabilities and Net Assets - Accrual
December 31, 2019

	Dec 31, 19
ASSETS	
Current Assets	
Checking/Savings	
10502 · BB&T - Checking Bus Value 50	24,476.90
10550 · BB&T Business Money Rate Saving	199,968.15
10501 · BB&T - Checking Bus Value 200	37,450.96
Total Checking/Savings	261,896.01
Accounts Receivable	
11034 · Grant - VOCA	122,334.00
11015 · DHS-PFSS Grant (Oct)	63,483.00
11020 · A/R - Georgia CASA	41,412.31
Total Accounts Receivable	227,229.31
Other Current Assets	
16300 · Prepaid Expenses	1,632.48
Total Other Current Assets	1,632.48
Total Current Assets	490,757.80
Fixed Assets	
15000 · Furniture and Equipment	18,689.71
17000 · Accumulated Depreciation	(17,411.00)
Total Fixed Assets	1,278.71
TOTAL ASSETS	492,036.51
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
20000 · Accounts Payable	8,781.09
Total Accounts Payable	8,781.09
Other Current Liabilities	
20310 · Insurance/IRA Payable	739.71
24000 · Payroll Liabilities	
24001 · Payroll Liabilities-United Way	70.00
Total 24000 · Payroll Liabilities	70.00
Total Other Current Liabilities	809.71
Total Current Liabilities	9,590.80
Total Liabilities	9,590.80
Equity	
32000 · Unrestricted Net Assets	356,051.75
Net Income	126,393.96
Total Equity	482,445.71
TOTAL LIABILITIES & EQUITY	492,036.51

Court Appointed Special Advocates
Statement of Assets, Liabilities and Net Assets - Cash Basis
December 31, 2019

	<u>Dec 31, 19</u>
ASSETS	
Current Assets	
Checking/Savings	
10502 · BB&T - Checking Bus Value 50	24,476.90
10550 · BB&T Business Money Rate Saving	199,968.15
10501 · BB&T - Checking Bus Value 200	39,083.44
	<hr/>
Total Checking/Savings	263,528.49
	<hr/>
Total Current Assets	263,528.49
Fixed Assets	
15000 · Furniture and Equipment	18,689.71
17000 · Accumulated Depreciation	(17,411.00)
	<hr/>
Total Fixed Assets	1,278.71
	<hr/>
TOTAL ASSETS	264,807.20
	<hr/> <hr/>
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Other Current Liabilities	
20310 · Insurance/IRA Payable	739.71
24000 · Payroll Liabilities	
24001 · Payroll Liabilities-United Way	70.00
	<hr/>
Total 24000 · Payroll Liabilities	70.00
	<hr/>
Total Other Current Liabilities	809.71
	<hr/>
Total Current Liabilities	809.71
	<hr/>
Total Liabilities	809.71
Equity	
32000 · Unrestricted Net Assets	198,306.90
Net Income	65,690.59
	<hr/>
Total Equity	263,997.49
	<hr/>
TOTAL LIABILITIES & EQUITY	264,807.20
	<hr/> <hr/>

Court Appointed Special Advocates
Profit & Loss Budget vs. Actual
 January through December 2019

	<u>Jan - Dec 19</u>	<u>Budget</u>	<u>\$ Over Budget</u>	<u>% of Budget</u>
Ordinary Income/Expense				
Income				
42400 · In Kind Donations		1,250.00	(1,250.00)	
44520 · Government Funding				
44400 · County Funding				
44410 · 5% Local Add-On	50,509.03	55,000.00	(4,490.97)	91.84%
Total 44400 · County Funding	50,509.03	55,000.00	(4,490.97)	91.84%
44526 · Georgia CASA	68,535.78	54,974.04	13,561.74	124.67%
44525 · DHS-PSSF	64,964.50	39,958.75	25,005.75	162.58%
44521 · CJCC- VOCA	183,569.00	123,461.00	60,108.00	148.69%
44520 · Government Funding - Other				
Total 44520 · Government Funding	367,578.31	273,393.79	94,184.52	134.45%
44000 · Fundraising Events				
44040 · Let a Kid Be a Kid				
44045 · Let a Kid Be a Kid Designated	(416.78)			
44040 · Let a Kid Be a Kid - Other	3,315.23			
Total 44040 · Let a Kid Be a Kid	2,898.45			
44010 · Dancing with Savannah Stars				
44015 · DWSS	93,314.20	135,000.00	(41,685.80)	69.12%
Total 44010 · Dancing with Savannah Stars	93,314.20	135,000.00	(41,685.80)	69.12%
44000 · Fundraising Events - Other	5,440.66	15,000.00	(9,559.34)	36.27%
Total 44000 · Fundraising Events	101,653.31	150,000.00	(48,346.69)	67.77%
43400 · Direct Public Support				
43454 · Holiday Fund	595.53			
44600 · Private Foundations & Grants	5,135.00	5,000.00	135.00	102.7%
43460 · Church/Religious Institutions	556.00	8,000.00	(7,444.00)	6.95%
43410 · Business/Corporate Contrib	17,957.59	10,000.00	7,957.59	179.58%
43420 · Civic Organizations				
44821 · United Way Donor Designations	4,220.10	4,220.10		100.0%
44820 · United Way Fundraising	28,500.00	28,500.00		100.0%
Total 43420 · Civic Organizations	32,720.10	32,720.10		100.0%
43450 · Individuals	15,524.61	15,000.00	524.61	103.5%
43400 · Direct Public Support - Other				
Total 43400 · Direct Public Support	72,488.83	70,720.10	1,768.73	102.5%
49000 · Special Events Income				
Total Income	541,720.45	495,363.89	46,356.56	109.36%
Expense				
68200 · Technology	18,685.09	18,000.00	685.09	103.81%
80200 · Payments to Affiliates	375.00	50.00	325.00	750.0%
62110 · Professional Fees	10,315.00	12,000.00	(1,685.00)	85.96%
65110 · Advertising Expenses	1,610.93	3,000.00	(1,389.07)	53.7%
60300 · Awards and Grants		500.00	(500.00)	
60301 · Service Charges				
65140 · Credit Card Fees	20.00		20.00	100.0%

Court Appointed Special Advocates
Profit & Loss Budget vs. Actual
 January through December 2019

	Jan - Dec 19	Budget	\$ Over Budget	% of Budget
60301 · Service Charges - Other	106.08	500.00	(393.92)	21.22%
Total 60301 · Service Charges	126.08	500.00	(373.92)	25.22%
65010 · Books, Subscriptions, Reference	252.76	400.00	(147.24)	63.19%
60920 · Business Registration Fees	30.00	50.00	(20.00)	60.0%
61010 · Activities and Gifts				
61011 · Christmas Gifts	2.06	500.00	(497.94)	0.41%
61010 · Activities and Gifts - Other	399.50	2,000.00	(1,600.50)	19.98%
Total 61010 · Activities and Gifts	401.56	2,500.00	(2,098.44)	16.06%
61100 · Conference, Convention, Meeting	15,689.60	17,505.50	(1,815.90)	89.63%
62810 · Depr and Amort - Allowable	1,260.00	525.00	735.00	240.0%
62800 · Occupancy				
62840 · Equipment Rental & Maintenance	7,425.58	5,500.00	1,925.58	135.01%
62820 · Rent	10,334.25	10,334.25		100.0%
62800 · Occupancy - Other				
Total 62800 · Occupancy	17,759.83	15,834.25	1,925.58	112.16%
62130 · Fundraising Expenses				
62132 · Dancing with the Savannah Stars	21,257.28	15,000.00	6,257.28	141.72%
62130 · Fundraising Expenses - Other	1,733.35	5,000.00	(3,266.65)	34.67%
Total 62130 · Fundraising Expenses	22,990.63	20,000.00	2,990.63	114.95%
65120 · Insurance - Liability, D and O	6,231.43	6,500.00	(268.57)	95.87%
65150 · Memberships and Dues	878.34	750.00	128.34	117.11%
65200 · Miscellaneous Expense	196.62			
62890 · Supplies & Equipment	3,573.91	4,000.00	(426.09)	89.35%
66000 · Payroll Expenses				
66095 · Payroll Taxes-Operations Mgr	2,419.23	2,547.45	(128.22)	94.97%
66050 · Salaries-Operations Manager	31,623.86	31,985.80	(361.94)	98.87%
66131 · Temp Worker	2,525.31	2,600.00	(74.69)	97.13%
66091 · Payroll Taxes-Temp Worker	148.72	198.90	(50.18)	74.77%
66090 · Payroll Taxes - Director	4,906.41	5,016.56	(110.15)	97.8%
66136 · Payroll Taxes -Advocacy				
66141 · Payroll Taxes - Coor IV	1,527.06	1,600.34	(73.28)	95.42%
66139 · Payroll Taxes - Coor III	2,993.78	3,004.17	(10.39)	99.65%
66134 · Payroll Taxes - Program Asst	3,217.49	3,186.41	31.08	100.98%
66138 · Payroll Taxes - Coor II	222.06	501.66	(279.60)	44.27%
66137 · Payroll Taxes - Coor I	2,675.74	2,734.90	(59.16)	97.84%
66135 · Payroll Taxes- Coordinator	3,422.71	3,496.65	(73.94)	97.89%
Total 66136 · Payroll Taxes -Advocacy	14,058.84	14,524.13	(465.29)	96.8%
66120 · Salaries - Director	64,133.72	65,576.00	(1,442.28)	97.8%
66110 · Salaries - Program Assistant	42,060.33	41,653.83	406.50	100.98%
66030 · Salaries - Advocacy				
66035 · Salaries-Adv Coord IV	19,961.54	20,919.46	(957.92)	95.42%
66034 · Salaries - Adv Coord III	39,132.66	39,129.55	3.11	100.01%
66033 · Salaries - Adv Coord II	2,902.50	6,557.69	(3,655.19)	44.26%
66032 · Salaries - Adv Coord I	34,979.15	35,752.25	(773.10)	97.84%

Court Appointed Special Advocates
Profit & Loss Budget vs. Actual
 January through December 2019

	<u>Jan - Dec 19</u>	<u>Budget</u>	<u>\$ Over Budget</u>	<u>% of Budget</u>
66130 · Salaries - Coordinator	44,742.73	45,709.63	(966.90)	97.89%
Total 66030 · Salaries - Advocacy	141,718.58	148,068.58	(6,350.00)	95.71%
66002 · Payroll Processing	2,191.80			
66001 · Employee Benefits	31,176.36	32,918.05	(1,741.69)	94.71%
66000 · Payroll Expenses - Other				
Total 66000 · Payroll Expenses	336,963.16	345,089.30	(8,126.14)	97.65%
65020 · Postage and Shipping	1,386.27	1,500.00	(113.73)	92.42%
65050 · Telecommunications	4,917.68	6,658.82	(1,741.14)	73.85%
68320 · Travel	16,537.55	14,000.00	2,537.55	118.13%
68400 · Volunteer Management	15,840.75	12,000.00	3,840.75	132.01%
Total Expense	476,022.19	481,362.87	(5,340.68)	98.89%
Net Ordinary Income	65,698.26	14,001.02	51,697.24	469.24%
Other Income/Expense				
Other Income				
45030 · Interest Earned	19.59			
Total Other Income	19.59			
Net Other Income	19.59			
Net Income	65,717.85	14,001.02	51,716.83	469.38%